

# London Boroughs SUCCESS STORY

## London is turning Red Blue and Green

More and more London boroughs are entrusting Vigilant to provide digital recording solutions for their town center surveillance schemes.

The London Borough of Bromley is the latest to join a growing list which includes Barking and Dagenham, Hackney and Hillingdon.

**"We are naturally delighted to be working closely with so many London borough councils,"** said Mark Novak, Vigilant's Commercial Director. **"In most cases we have assisted with the transition from analog video recording to our future proof high resolution digital recording systems."**

Vigilant's first project with a London borough was with **Hillingdon** in 1991, an installation that has since been upgraded and substantially expanded. It is said that success breeds success and there is no doubt that Hillingdon and other installations within other London boroughs have acted as superb references sites for Vigilant. These have greatly assisted in ensuring our continuing success in winning many other major projects in the Great London area.

**"Our expertise in designing and supporting the implementation of digital recording solutions for town center schemes has equipped us to also have considerable success outside the Greater London area. Stevenage (part of the Herts Partnership) and St Edmundsbury are just two of them."**

**St Edmundsbury** Borough Council covers an area of West Suffolk that includes the towns of Bury St Edmunds and Haverhill and has one of the lowest crime rates in the country, partly thanks to the council's 48-camera CCTV system, which recently enjoyed its 10th anniversary.

Anne Baker, Support Services Manager at St Edmundsbury Borough Council, who is responsible for the council's CCTV system, says: **"Our analog video recording system was installed in 1995 and was very good when it was put in but it was due for replacement. So it made sense to upgrade to digital recording."**

Anne considered several digital video recording systems before deciding to trial two systems alongside each other in her CCTV control room. The winner of the trial was a solution utilizing Vigilant's Xstream recording servers. These provides full frame rate recording for all spot monitor positions in the control room and background recording of all the town center cameras some at quarter frame rate and some at half frame rate with a 28 days recording cycle to hard disk storage.

**"I had already seen the Vigilant system at Stevenage Borough Council and I was impressed with what I saw,"** recalls Anne. **"The trial confirmed that the Vigilant system was the right one for our control room. Vigilant have been really good at delivering what we've wanted and the clarity of digital footage recorded by their system is excellent."**

### About Vigilant

Vigilant Technology, a BATM Company, is a global leading provider of intelligent IP surveillance and security solutions. The company offers a turn key solution including video servers, DVR/NVRs, intelligent real-time video content analysis and sophisticated, proactive control center solutions. Vigilant has a worldwide customer base and is globally supporting tens of thousands of cameras in airports, governmental sites, financial institutions, correctional facilities, casinos, city centers, and more.

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